



ARMOR Steel Buildings, Inc.

www.ArmorSteelBuildings.com

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An ARMOR Master Builder talks about the Power of 4[®]

Dan Myers, President of Colorado Steel Systems

ARMOR Master Builder

"Hello, I'm Dan Myers, President of Colorado Steel Systems and we are proud to be an 'Authorized Master Builder' for ARMOR Steel Buildings. Not Master, like our great Lord and Master, but simply a Master Builder due to the experience and knowledge we have gained from ARMOR Steel Buildings in serving our local steel building clients and General Contractors." – Dan Myers



Dear Builders, Developers and General Contractors,

I would like to tell you very quickly the top 4 reasons that we became a Local authorized Builder for Armor Steel Buildings. What Armor refers to as the **Power of 4[®]** -- You will be able to start to see the **Power of 4[®]** yourself, right on this website.

1. ARMOR's Network of Local Builders

First, Armor is **committed** to serving the local steel building customer, design professional, Developer or General Contractor only thru a **local authorized builder**. Unfortunately, most manufactures are not that loyal if the profits are big enough. ARMOR is! In addition, Armor's commitment is to constantly be researching and teaching the Local Builder and his clients the best ways to "value engineer" your project and educating the **local authorized builder** to better serve the local steel building customer.

2. ARMOR's World Class Product

The second element in the **Power of 4[®]** and designed as the perfect complement for your local building needs is the strongest and most durable steel building materials available anywhere. And ready to prove it. In a word, **American-made, pre-engineered steel buildings by ARMOR Steel are unmatched.**

3. ARMOR's 3-Levels Value/Pricing

Third, Armor has a **3-Level-Value/Pricing Program**, which allows you as the local builder, to design a project to fit any use or budget, while allowing you to control the value, quality and service to meet your customer's financial needs. There is no need to try to maintain 2-3 product lines to meet your different types of clients financial needs. Armor gives the Local Builders the ability to meet all your clients steel building needs.

4. ARMOR's Unyielding Integrity

Finally, and by far the most important to Colorado Steel, as an Local Authorized Armor Builder and to you as a contractor or GC, is Armor's **Commitment to Integrity** in All and **I mean All**, aspects of their business practices, as well as product and service. Proven to me, when they were willing to lose a sale rather than even exaggerate! Armor's "**direct approach**" in being willing to hurt my pride rather than my pocket book, has saved my company literally millions of dollars in potential mistakes. This is the single most powerful reason I am an Armor Builder.

ARMOR Steel Buildings, Inc. and your local Authorized ARMOR Steel Builder are known worldwide as "**The Symbol of Strength, Integrity and Quality**" in the pre-engineered steel building industry. The **Power of 4[®]** is the way they think of our business. It is the way to multiply your satisfaction. Simply stated, they offer consumers, builders and General Contractors **the Best Value/Pricing** in the steel building industry.

To learn more about Colorado Steel Systems as a Local Authorized ARMOR Builder, please call me or visit our website at 303-226-4096 www.coloradosteelsystems.com

Regards, Dan Myers