



**ARMOR Steel Buildings, Inc.**

**www.ArmorSteelBuildings.com**

**Toll Free: 1-877-772-7667**

## **ARMOR® Master Builder talks about the Power of 4™**



**Dan Myers, President of Colorado Steel Systems  
ARMOR Master Builder**

*"Hello, I'm Dan Myers, President of Colorado Steel Systems and we are proud to be an 'Authorized Master Builder' for ARMOR Steel Buildings. Not Master, like our great Lord and Master, but simply a Master Builder due to the experience and knowledge we have gained from ARMOR Steel Buildings in serving our local steel building clients and General Contractors." – Dan Myers*

### **Dear Steel Building Customers,**

I would like to tell you very quickly the top 4 reasons that we became an authorized dealer for Armor Steel Buildings. What Armor refers to as the **Power of 4®** - You will be able to start to see the **Power of 4®** yourself, right on this website.

#### **1. ARMOR's Local Network of Builders**

First, Armor is **committed** to serving the local steel building customer, design professional or General Contractor thru a **local authorized builder**. Just like myself, Armor's commitment is to constantly be researching and teaching the builder and his customer the best ways to "value engineer" your project and educating the **local authorized builder** to better serve the local steel building customer.

#### **2. ARMOR's World Class Product**

The second element in the **Power of 4®** and designed as the perfect complement for your local building needs is the strongest and most durable steel building materials available anywhere. In a word, **American-made, pre-engineered steel buildings by ARMOR Steel are unmatched.**

#### **3. ARMOR's 3-Levels of Value/Pricing**

Third, Armor has a **3-Level Value/Pricing Program**, which allows us as your local builder to design a project to fit any use or budget, without having to sacrifice quality and service to meet your financial needs. There is no need to try to contact 2 or 3 steel building dealerships to meet your financial needs. Armor gives builders the ability to meet all your steel building needs.

#### **4. ARMOR's Unyielding Integrity**

Finally, and by far the most important to Colorado Steel as an authorized builder and to you as a customer, is Armor's **Commitment to Integrity** in All and **I mean All**, aspects of their business practices, as well as product and service. Proven to me, when they were willing to lose a sale rather than even exaggerate! Armor's "**direct approach**" in being willing to hurt my pride rather than my pocket book, has saved my company literally millions of dollars in potential mistakes. That is the single most powerful reason I am an Armor Builder.

ARMOR Steel Buildings, Inc. and your local Authorized ARMOR Steel Builder are known worldwide as "**The Symbol of Strength, Integrity and Quality**" in the pre-engineered steel building industry. The **Power of 4®** is the way we think of our business. It is our way to multiply your satisfaction. Simply stated, we offer consumers, builders and General Contractors the Best Value the steel building industry.

Regards, Dan Myers

***Read Testimonials from some of our Satisfied Owners of ARMOR Steel Buildings ...***

## Testimonials from Satisfied Owners of ARMOR® Steel Buildings ...

### OFFICE / WAREHOUSE

#### **Gerald H. Phipps Construction: CFO - Kevin Bard says:**

"We just happened to purchase land for our new construction yard in one of the most difficult cities in America - Aurora, Colorado. Armor Steel and their Builder, Colorado Steel Systems was able to get our 2 story office/warehouse building project designed, manufactured, delivered and completed, in 6-7 months, when a job of this size and complexity would normally take 12 months or more to complete. We have already given them more projects!"

<http://www.ghhipps.com/>

### OFFICE / EQUESTRIAN

#### **Senator Tom J. Wiens says:**

"Well, we had 5 ft. of snow, and actually several of our neighbors barns collapsed some other people even in the cutting horse business had terrible tragic results in their steel buildings. Amazingly, even with the huge 6 - 7' drifts on the roof and around the building, we were structurally sound through the whole big storm, so we're very grateful that we made the decision that we made."

<http://www.tomwiens.com/>

[www.buckarooballcolorado.org](http://www.buckarooballcolorado.org)

### COMMERICAL / DEVELOPMENT

#### **Leigh Industries, North Dakota – Owner, Mic Leigh says:**

"I've bought several Buildings over the last 10 years. I've use their buildings from developing high end commercial and retail steel buildings in Colorado to my personal residence and work shop in Sterling, North Dakota. I keep coming back for one primary reason. They do what they say and they say what they do! I buy from them because of the honesty and integrity of the company and product"

### CHURCH / CHARITY NETWORK CLIENT

#### **Spring Valley Church - Pastor Tim Buchanan says:**

"Thank you for ALL the help thru the whole process to make this community church possible. I want to thank you both personally and on behalf of our congregation and Children. As a Church we are designating the extra funds for a playground! Thank You again, God Bless you All!"

<http://www.springvalleychapel.org/>

### EQUESTRIAN

#### **Equestrian Center Owner & Home Builder - Chuck Joyce says:**

"I'm a home builder in Colorado Springs, Colorado and I find that the Armor Steel Building's for our Equestrian center, was a lot easier as far as putting up then a home. The buildings just looks great. When people come up they are very impressed with the looks, strength and size!! I unfortunately had bought my first steel building from a discount phone broker and the bad experience was very expensive. With Armor, being comfortable, knowing that I had someone behind me, that it wasn't just a sale, it wasn't just a dollar."

### RIDING ARENA / BARN / CHARITY NETWORK CLIENT

#### **Colorado Horse Rescue, Longmont, Colorado - George Pratt says:**

"Being a Horse lover non-profit foundation, it was difficult getting someone to work with us that was willing to be straightforward, helpful and walk us thru the process, with out trying to take advantage of us. Working with Armor and affiliates was a real blessing. They not only helped us with the design of the buildings, construction budgets and everything else, they made a sizable donation to support our work as well!"

<http://www.chr.org/>

### NASCAR SPEEDWAY

#### **Colorado National Speedway - Dave Gamel says:**

"Just like NASCAR, the Structural integrity of these buildings seems to be superior. We just had a 3 ft. snowstorm about 4 weeks ago, where we had absolute no damage to any of these buildings. I have some other structures on this property, that were 8-10 years old and we had 3 or 4 roofs collapse on those. I highly recommend going through Armor Steel."

<http://www.coloradospeedway.com/>

### RESIDENTIAL / APARTMENT / HORSE BARN

#### **Owner - Steve Moore says:**

"Our Apartment building is a two-story about a 1400 sq. ft. two bedroom apartment it was incorporated into the

arena building, so it's a great apartment, it's got heated slab floor, two bedrooms upstairs, two and a half bathrooms, very open kind of design on the first floor ... When it comes to **value and budget**, we did some serious shopping before we bought this building, and one of our primary drivers was a budget. We wanted a lot, we wanted a really good quality building, so by the time the building was actually standing I feel like that purchase price in total, and was **very, very reasonable**.

#### **WAREHOUSE / CHARITY NETWORK CLIENT**

**Voice of God Recordings, Jeffersonville, Indiana - Joseph Branham says:**

"I appreciate all your help, in getting us the best possible price on our new building. I have been evaluating the extent of the whole project and trying to determine the bottom line of what we could do. You certainly have been generous to work with us in the way you have, which has helped make a huge project like this a reality, I can not find sufficient words to express my gratitude to you, my friends, for your generous contributions to The Voice of God Recordings ..."

<http://www.branham.org/>

#### **ARENA / BARNS FOR CHRISTIAN CAMP / CHARITY NETWORK CLIENT**

**Miracle Mountain Ranch Missions, Spring Creek, Pennsylvania - Lew Sterrett says:**

"I can't tell you what a blessing and help you've been! Your help with our 174' x 232' arena and barns, lifted my load immensely, by helping us not only with your financial support, but also with your wise counsel. I am much encouraged and honored to have you involved. Again, what a blessing you've been, people who follow thru really lift the load. Thank **you so very much for your kindness and wisdom. Thanks and God Bless.**"

<http://www.miraclemountainranch.org/>

#### **CHURCH / CHARITY NETWORK CLIENT**

**Beth Eden Baptist Church - Rev. Frank Curtis says:**

"I wanted you to know how pleased we were at your personal presence for our ground breaking at Camp Eden. The personal interest of your staff in our project is very gratifying and beyond the call of duty! We also want to express our thanks for your extremely competitive bid on the steel building and especially the generous financial gift to assist with the construction. We trust, as the building is used to reach the community with the Gospel of Jesus Christ through the camp ministry, that your participation will result in joy in your life's and the salvation of many souls.

#### **ARMOR MASTER BUILDER**

**OEC Construction, Montrose, Colorado - Cory Noles says:**

"The Armor Steel Product & features as a whole is simply impressive. I have been around and erected almost every brand of steel building out there and with out a doubt, Armor Steel is the best fabricated, easy to erect and all around cleanest product on the market."

#### **STEEL ERECTOR**

**Steel Erector - Jason Harding says:**

"They mark their steel in a way that you can see it, and actually read what the numbers say, you know most companies will actually fade out with weather, these won't. The building is always delivered on time and on schedule which is really nice. I know that some companies delay buildings and that throws our whole construction schedule and the whole money deal off."

#### **CONTRACTOR**

**Contractor - Greg Maxwell says:**

"The building being pre-engineered and ready to assemble, it's a lot easier than trying to field fabricate things. It goes real smooth because it's kind of like a snap-together once you get it. It saves money because it's speedy!"

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