

MILLIONAIRE TRAINING MANUAL



SECTION ONE

No Audio

HOW TO CREATE WEALTH THROUGH ASSOCIATION & SPENDING HABITS



SECTION TWO

No Audio

FAITHFUL IN THE LITTLE THINGS



SECTION THREE

Audio CD $\sim 75 + 15 \text{ min}$

GOING THE EXTRA MILE

DUPLICATION

EMPLOYEE SELF-EVALUATION

CONTEMPLATE THIS



SECTION FOUR

No Audio

DEVELOP ACCURATE THINKING

DEDUCTIVE & INDUCTIVE REASONING

GATHER THE FACTS



SECTION FIVE

No Audio

HOW TO BE AN EFFECTIVE MANAGER

IDENTIFY YOUR STRENGHTS AND WEAKNESSES



SECTION SIX

Audio T ~ 75 Min

WHY CAN'T I BE A MILLIONAIRE?

QUIT MAKING EXCUSES



SECTION SEVEN

AUDIO CD ~ 45 MIN

COMMON DENOMINATOR OF SUCCESS

FORMING THE HABITS



SECTION EIGHT

GOALS AND RATIOS ~ UNDERSTANDING AND SETTING

THEM

Audio T ~ 75 Min

WHAT IS A GOAL?

HOW DO I SET THEM?



SECTION NINE

AUDIO T ~ 30 MIN

ARE YOU DEAD YET?

DO YOU HAVE FINANCIAL CANCER?

5 YEARS? 10 YEARS?

PRESCRIPTION FOR FINANCIAL SUCCESS





SECTION TEN PROMOTE YOURSELF

HOW TO BUILD YOUR PLATOON

SECTION ELEVEN

AUDIO T ~ 45 MIN

No Audio

3 Audio T's

DVD ~ 3 HRS

No Audio

No Audio

2 Dvp's ~

AUDIO T ~ 75 MIN

HOW TO WIN FRIENDS AND INFLUENCE PEOPLE

BOOK REVIEW



SECTION TWELVE

GOOD PLANNING



SECTION THIRTEEN

PERSONALITY INSIGHTS

HOW TO UNDERSTAND YOURSELF AND OTHERS



SECTION FOURTEEN

KEYS TO SUCCESS

WHERE YOU ARE NOW

BOOK REVIEW



SECTION FIFTEEN

SELF DISCIPLINE (IN DEPTH)

NAPOLEAN HILL CHAPTER 9



SECTION SIXTEEN

IMAGINATION

GENERATING NEW IDEAS

WHAT IS YOUR COMPETITION



SECTION SEVENTEEN

JACK DALY ~ SMART SELLING THROUGH VALUE

SALES TRAINING



SECTION EIGHTEEN

THE VALUE OF YOUR JOB

HOW TO INCREASE IT



SECTION NINETEEN

OUR HISTORY

2 Audio T ~ 2 hrs

Audio T ~ 75 Min



SECTION TWENTY

20/80 RULE

HIRING AND SUPERVISING



SECTION TWENTY ONE GOALS AND EVALUATION

No Audio